

UTILITIES WASTE

BATTLECARD



WHY RS?

Managing waste and creating energy in a safe and sustainable way is an ongoing challenge for the Waste industry. The production of waste can't be stopped, but with help from RS' end-to-end solutions they can make the disposal, reuse and recycling process safer and more efficient. From safety and inventory solutions to procurement and preventative maintenance strategies, RS is here to not only reduce MRO costs, but ensure businesses have the necessary infrastructure and equipment in place to maintain low-risk and eco-friendly waste practices.

Unplanned maintenance can cost up to 4x more than planned maintenance. Our end-to-end maintenance solutions will help to reduce unplanned downtime, energy consumption, emissions and waste – all while delivering the overall cost efficiencies and safety precautions that the Waste industry needs. Our expertise will empower businesses to...

- Optimise critical assets and infrastructure by developing long-term maintenance strategies.
- Shrink the time and expense that is otherwise piled into breakdown maintenance.
- Reduce the frequency of preventable breakdowns which can expose teams to unnecessary risks.
- Quickly access the stock they need and easily tend to maintenance requirements.
- Source products that confidently meet industry-specific standards.
- Reduce emissions and enhance ESG objectives.

RELEVANT PERSONAS



STEFAN
THE SENIOR
ENGINEERING MANAGER

I have overall responsibility for the engineering team including project management, hiring, budgets and plans.



GUY
THE STORES MANAGER

I am responsible for overall management of the on-site stores. I can be part of the organisation or an external stores management specialist.



RALPH
THE HEALTH AND
SAFETY MANAGER

I am responsible for workplace health and safety and welfare.



ISABELLA
THE BUYER

I am responsible for buying and order management of services and equipment.

HOW CAN WE HELP?



OPENING QUESTIONS

- How have onsite H&S incidents or near misses been addressed?
- Do you struggle to get a first-time fix for your assets, leading to backed-up waste?
- How many MRO suppliers do you currently work with? What do they each bring to your business?
- How are your framework agreements categorised? When will you next be going to market for these tenders?
- How does your business attempt to reduce reactive/adhoc maintenance and how effective is it?
- What is the cost to this site/productivity for unexpected downtime?
- Is your procurement process labour-intensive, requiring multiple stages of sign-off and oversight?
- How are you targeting/measured against group wide sustainability and environmental objectives?

THE SERVICES

■ RS MAINTENANCE SOLUTIONS - PREVENTIVE AND CONDITION-BASED MAINTENANCE

- CONDITION MONITORING
- LUBRICATION
- CALIBRATION
- ENERGY MANAGEMENT

■ RS INVENTORY SOLUTIONS

- RS SCANSTOCK®
- RS VENDSTOCK®

■ RS SAFETY SOLUTIONS

- SAFETY EQUIPMENT AND CONSULTANCY
- PPE
- WORKWEAR

■ RS PROCUREMENT AND DELIVERY SOLUTIONS

- RS PURCHASINGMANAGER™
- RS EPROCUREMENT
- CUSTOM ORDER AND DELIVERY SOLUTIONS

■ PRODUCT AND EQUIPMENT TO SUIT EVERY NEED

- ENGINEERING CONSUMABLES
- MECHANICAL PRODUCTS
- TOOLS
- RS PRO